

Girl Scouts Hillsborough Service Unit 72

Date _____ Booth
Time _____ Location: _____

Cookie Booth Sales Etiquette

REMEMBER: Selling Girl Scout cookies at a Booth Sale is a privilege granted to us by local merchants. The booth sales are a fragile benefit and if abused, even unintentionally, could cause all Girl Scouts to lose the opportunity for additional sales at these places of business permanently. Girls need to be careful and considerate of the merchant's property and customers. Any complaints and you may be asked to leave.

Be prepared – Have tables, chairs, cash for change & selling aids ready, pens/pencils, calculator, bag for trash. Remember to have permission slips, health histories and a first aid kit with you.

Check In – Introduce yourself to a supervisor or manager inside. Heed any requests.

Staff Well – Have at least 2 scouts and 2 adults, but no more than 4-5 scouts. There should always be scouts present at the booth. Sales should be at the booth, scouts should not go into parking lots or driveways.

Set Up - Do not block or impede the normal flow of traffic into or out of a location. You should be near the exit, not the entrance. ***Please be mindful of automatic door openers and avoid stepping on the automatic ground mats; keep the cold weather from bothering indoor cashiers.*** Identify your troop with a sign on the table; let shoppers know you are from Hillsborough. Decorate your booth with displays, such as posters with troop activities & goals so that customers learn more about how cookies sales support girls and their troops.

Donations – Select a charity beforehand, you can collect donations and deliver cookies to your charity...or donate to Operation Shoebox.

Monitor Scouts – Avoid eating, drinking or chewing gum while at the booth – always present a professional presence. Bring a lot of smiles, good manners and a polite voice – always say “Please” and “Thank You”. Shouting “WANT TO BUY GIRL SCOUT COOKIES?!” at customers from the cookie booth table is frowned upon. Adults should supervise to ensure scouts do not impede customers as they enter or exit a store.

Dress for Success – Scouts should wear clothing that identifies them as Girl Scouts; GS uniform/sash/vest should be visible. Most locations are outside so have the girls dress for the weather.

Leave No Trace – Always leave an area cleaner than you found it. Remove all trash, empty boxes, water bottles, etc.

email any questions or issues to gs.su72cookies@gmail.com